



## Interprop Realty Referral Agreement

This agreement made on the \_\_\_\_\_ day of \_\_\_\_\_ 20\_\_\_\_\_

BETWEEN: **Interprop Realty Pty Ltd**  
AND the **Referral Agent**

Interprop Realty wishes to appoint the **Referral Agent** to refer potential purchasers to Interprop Realty for the purchase of new property in Queensland including registered land, house & land packages, apartments, town houses / town homes and dual income properties. The parties wish to agree the following terms.

### IT IS AGREED:

1. Full details of the referred purchaser will be supplied to Interprop Realty who will then contact the purchaser directly and progress any potential sale on behalf of the Referral Agent.
2. Unlicensed Referral Agent must not make any representations or promises regarding the nature of any purchase or property advise.
3. In the event of a sale the Referral Agent will receive from Interprop Realty a referral commission of 30% of the net sale commission.
4. The Referral Agent may also introduce additional Referral Agents or licensed Principal / Sales Real Estate Agents to Interprop Realty and receive a referral fee of 10% of the net sales commission.

### DUTIES: INTERPROP REALTY

Interprop Realty undertake to;

1. Progress any potential sale on behalf of the Referral Agent.
2. Notify the Referral Agent with any pre-sale progress for any sales, until such time as the potential purchaser either purchases or decides not to proceed.
3. Make no guarantee of a successful purchase as a consequence of the referral.
4. Provide a sale advice for the Referral Agent with full commission breakdown when a contract becomes unconditional.
5. Pay the agreed commission upon presentation of a tax invoice to Interprop Realty.

### **DUTIES: REFERRAL AGENT**

The Referral Agent undertakes to;

1. Provide the full details of the referred purchaser to Interprop Realty at the commencement of the sale process.
2. Not make any representations, promises or guarantees regarding the possible price, location, timing or nature of any potential purchase.
3. Present a tax invoice to Interprop Realty for payment, only for the agreed services, when notified of sale status by Interprop Realty.

### **PAYMENT TO THE REFERRAL AGENT**

1. The payment payable to the Referral Agent will be calculated with reference to the contract price, or a set fee, less the value of any incentives offered to secure the sale, including, but not limited to, deposit contributions, rebates and stamp duty off-sets.
2. Interprop Realty agrees to pay the Referral Agent 30% of the net sales commission received from the sale. This is paid half upon unconditional contract and the second half according to each individual developer's payments terms. Payment to occur within 14 days of presentation of a tax invoice from the Referral Agent addressed to Interprop Realty.
3. Interprop Realty agrees to pay the Referral Agent 10% of the net sales commission received from any sale where the Referral Agent has directly introduced to Interprop Realty either a Referral Agent or licensed Principal / Sales, Real Estate Agent who is responsible for the sale. (Payment is on the same terms as above).
4. All payments are subject to a successful sales process and full receipt of commissions by Interprop Realty.

**INTERPROP REALTY PTY LTD ABN: 60609 111 999**  
**Level 5/46 Cavill Avenue, Surfers Paradise QLD 4217**

David Mullen  
Principal

**PLEASE PRINT AND KEEP FOR YOU RECORDS IF NESSESARRY.**

